



COURSE PLAN

NAME OF THE DEPARTMENT: COMMERCE

NAME OF THE FACULTY: Dr. Abha Kumari

ACADEMIC SESSION: 2021-2024

YEAR: 2024

PROGRAMME: B.Com.

SEMESTER: 1

COURSE TYPE: Core Course

COURSE: Business Law

COURSE CODE: C 2

TOTAL CREDIT: 6

PROGRAMME OUTCOME (POs)

Student Should be able to,

PO1: Demonstrate reflective and independent thinking by understanding the concepts in every area of Commerce and business.

PO2: Develop managerial knowledge and tactical dexterity, with a broader skill set to evolve as visionary management leaders.

PO3: Create innovative and sustainable solutions for modern-day business problems compassionately yet efficiently.

PO4: Demonstrate capability to use various technical ICT tools for exploring, analyzing and using the information for business purposes.

PO5: Design processes and solutions for complex business situations to meet the specified needs with appropriate consideration for public health & safety, cultural, societal, legal, constitutional and environmental considerations.



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

PO6: Ability to decide the appropriate technology, tools and models to solve problems based on the understanding of the available resources, their judicious use, and thereby executing business projects in a sustainable way.

PO7: Develop scientific temperament and ability to merge, interconnect and extrapolate information and knowledge across various streams.

PO8: Use research-based knowledge and research methods in the collection, analysis, and interpretation of data, and synthesis of the information to draw valid conclusions.

PO9: Communicate effectively on complex business activities and practices with the business community, relevant professional bodies, Government, and society at large, such as being able to comprehend and write effective project reports and design documents, make effective presentations, and give and receive clear instructions.

PO10: Demonstrate knowledge and understanding of the management principles and apply these to one's own work, as a member and leader in a team, to manage projects and in multidisciplinary environments.

PO11: Recognize the need for, and have the preparation and ability to engage in independent and life-long learning in the broadest context of emerging trends in the business environment.

PO12: Value and foster Physical, Physiological and Psychological well-being through personal practice and conduct.

PO13: Ability to apply the learnings for a lifelong commitment to ethics in the fulfillment of professional and social obligations.

PO14: Apply academic learning to promote higher studies, sustainable living through employment, and initiation of entrepreneurial advent to create opportunities and wealth for self and society.

PO15: Value and support social causes and rural development through service and philanthropic activities.

PROGRAMME SPECIFIC OUTCOME

Student Should be able to,

PSO 1: Apply the comprehensive knowledge of Marketing, Human Resource Management, Business and Corporate Law, Economics, Finance, Accounting, Management, Tax, Statistics, and several other branches of Commerce that include Investment, Insurance, and Banking To stand with the requirements of different industries that seek youth fit for employment and/or build a concrete footing for advanced/professional studies/research in commerce.



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

PSO 2: Apply the specialised knowledge and expertise of different branches of Accounting in preparing various accounts and financial statements and interpreting financial data to serve as a basis for sound and efficient decision- making.

PSO 3: Demonstrate progressive learning of various Tax issues and Tax forms related to individuals and businesses.

PSO 4: Analyzing Consumer Behavior within the spectrum of the dynamic business environment and applying marketing tools to augur and develop appropriate products and solutions to serve the consumers.

PSO 5: Generate proactive decisions pertaining to business solutions through the application of techniques and principles at the micro and macro levels.

COURSE OUTCOMES (COs):

Student should be able to,

CO1. Generalize the understanding of Indian Contract Act.

CO2. Defining the fundamental terms of contract.

CO3. Optimize the basic concept of valid contract.

CO4. Exposed the skill towards performance of contract.

CO5. Understanding the fundamentals of Sales of Goods Act.

CO6. Defining in depth knowledge of modern marketing and consumer rights.

COORELATION BETWEEN POs AND COs

Pos Cos	PO 1	P O 2	P O 3	P O 4	P O 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15	PS O1	PS O2	PS O3
CO1	3	1	2	3	1	2	2	3	2	1	1	1	1	1	1	2	2	2
CO2	1	2	3	2	2	1	2	2	2	2	2	2	2	1	2	1	2	2
CO3	1	2	1	2	1	2	2	3	3	2	1	2	1	1	1	1	2	2
CO4	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	1	1	2
CO5	1	2	1	2	2	1	2	2	2	2	1	1	1	1	1	2	1	2
CO6	2	2	2	2	2	1	1	1	1	2	2	2	1	1	1	1	1	1

1. Weak

2. Moderate

3. Strong



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

COURSE TEACHING AND LEARNING ACTIVITIES

A. PEDAGOGY

- i. Whiteboard
- ii. Green Board
- iii. PPT

B. COURSE COMPLETION PLAN

A. DELIVERY PLAN:

UNIT	NO. OF LECTURES	TEST	QUIZ	ASSIGNMENT
	Lectures	Tutorial Lectures		
1	15	2	1	1
2	15	1	1	1
3	15	2	1	1
4	15	2	1	1
5	15	1	1	1

UNIT	TOPIC/SUBTOPIC	LECTURE REQUIRED	CO ADDRESSED	ASSIGNMENT/TEST/QUIZ
1.	<p>The Indian Contract Act. 1872 : General Principals of Law Contract</p> <p>Contract – meaning, characteristics and kinds</p> <p>a) Essentials of valid contract- Offer and acceptance , consideration, contractual capacity</p> <p>b) Void agreements</p> <p>c) Discharge of contract – modes of discharge including breach and its remedies.</p>	<p>5</p> <p>5</p>		Test



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

	d) Contingent contracts e) Quasi – contracts	5		
2.	The Indian Contract Act, 1872: Specific Contract : a) Contract of Indemnity and Guarantee b) Contract of Bailment c) Contract of Agency	5 5 5		Assignment
3.	The Sale of Good Act. 1930 : a) Contract of Sale, meaning and difference between sale and agreement to sell. b) Conditions and Warranties c) Transfer of ownership in goods including sale by non- owners d) Performance of contract of sale e) Unpaid seller- meaning and rights of an unpaid seller against the good and buyer.	5 5 5		Quiz
4.	Partnership Laws The Partnership Act, 1932 a) Nature and Characteristics of Partnership b) Registration of Firms c) Types of Partners	5		Test



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

5.	d) Rights and Duties of Partners e) Implied authority of a Partner f) Incoming and Outgoing Partners g) Mode of Dissolution of Partnership.	5 5		
	The Negotiable Instruments Act 1881 : a) Meaning and Characteristics of Negotiable Instruments : Promissory Note, Bill of Exchange, Cheque b) Holder and Holder in Due Course, Privileges of Holder in Due Course c) Negotiation: Types and Endorsements d) Crossing of Cheque e) Bouncing of Cheque	5 5		Assignment

A. COURSE OUTCOME ASSESSMENT PLAN

a. DIRECT ASSESSMENT

(Please tick the appropriate column)

COURSE OUTCOME	ASSESSMENT				REMARKS
	QUIZ	TEST	MID SEMESTER	Term Exam	
CO1	<u>Y</u>	Y	Y	Y	
CO2	<u>Y</u>	Y	Y	Y	
CO3	<u>Y</u>	Y	Y	Y	
CO4	<u>Y</u>	Y	Y	Y	
CO5	<u>Y</u>	Y	Y	Y	
CO6	<u>Y</u>	Y	Y	Y	



Yogoda Satsanga Mahavidyalaya

JAGANNATHPUR, DHURWA, RANCHI – 834004

Email address: ysmranchi4@gmail.com

(NAAC Accredited, Grade: B++, CGPA: 2.89)

B. SUGGESTED READINGS :

TEXT BOOK :

1. Kuchhal M.C. and Vivek Kuchhal , Business Law, Vikash Publishing House, New Delhi .
2. Maheshwari & Maheshwari, Business Law, National Publishing House, New Delhi

REFERENCE BOOK :

1. Ravindra Kumar, Legal Aspects of Business, Cengage Learning
2. Goyal Bhushan Kumar and Jain Kinneri, Business Laws, International Book House.
3. Chadha, P.R., Business Law Galgotia Publishing House, New Delhi.

WEB RESOURCES: -

<https://onlinecourses.swayam2.ac.in>

<https://study.com/learn/lesson/what-is-business-law-types-overview.html>

<https://acrobat.adobe.com/id/urn:aaid:sc:AP:4ec5ab87-9098-4abe-a0c4-92cf66dc8775>

VIDEO RESOURCE:

https://youtube.com/playlist?list=PLzzbkTuXLDmP8IdWh_8k5IavwSnVS=SU5tQCPkMqKVdL3

<https://youtu.be/9wBD8XZtXmQ?si=opKdyH-uW9nGked>